BANKING & FINANCIAL INSTITUTIONS

Financial and Operational Performance Optimization

MDR[™] offers a comprehensive array of Best Practices [™] creating solutions that support Banking and Financial Institutions in optimizing financial and operational performance. By focusing on the needs of our clients, Best Practices [™] are skillfully used by our team of experts to deliver measurable, meaningful, and sustainable results.



Spend Management Best Practices™

- **ELECTRONIC DATA INTERCHANGE (EDI):** Includes cost effective easy to use EDI solutions that allow Organizations to participate in e-commerce with no software purchase or installation.
- ➤ E-PAYABLES: Automates the accounts payable process from payment to reconciliation by enabling organizations to pay expenses with a Single-Use Virtual MasterCard. With a cost free network installation, the customized e-Payable solution generates the industry's highest cash return on total monthly spend.
- Compliance/Risk Minigation: Holistic vendor management solution provides vendor compliance and risk mitigation driven by "award winning" proprietary technology platform: 1– Vendor Master Clean Up; 2– Vendor Management; and 3– Card Management (p-Card).
- ➤ EQUIPMENT MAINTENANCE SOLUTIONS: Client advocate business model featuring vendor neutral solutions. Through an aggregate "pooling" of banks, banks are leveraged with other banks to drive optimal cost savings and service delivery. Savings realized typically between 10%-35%.
- **ENERGY MANAGEMENT SOLUTIONS:** Utilizing proprietary software, assessments and analytics are performed driving optimized operational efficiencies and cost savings.
- **TELECOMMUNICATION SOLUTIONS:** Resources include telecommunication assessments that deliver optimal cost savings. Historical cost savings is 20-25%.
- ➤ LEVERAGED AGGREGATED BENEFITS: Specializes in the design and management of life & disability insurance and absence management programs. Provides access to special risk pool for disability and life providing economies of scale for over 300,000 employees. Resources include HR consulting and support. Historically provides clients with a benefit cost reduction of at least 15%.

