

# Equipment Maintenance & Management

## *Client Advocate Business Model*

With over 35 years of industry experience, **MDR's™** team understands the capabilities and complexities of equipment maintenance and has the expertise to create customized programs that generate optimal savings for Hospitals, Healthcare Systems and other Healthcare Organizations.

### What Differentiates this program?

**CONSULTATION**—Provides assessment on current program(s) to identify areas of savings and service improvement.

**VENDOR NEUTRAL**—Integrates industry Best Practices™ companies and other support resources in an organized competitive business model.

**CUSTOMIZED**—Delivers “client-centric” custom designed solution determined through initial consultative assessment reviewing organization’s “appetite for risk”, proprietary review of current processes and program, and identification of short term and long term objectives.



### Service Offerings:

- Evaluates existing service contracts, processes, and reports on the cost and effectiveness of existing program(s).
- Identifies equipment that can be more cost effectively and efficiently managed through a custom configured.
- Optimizes and complements existing “in-house” initiatives.
- Includes all equipment types (diagnostic, lab, bio-medical, plant/facility, office automation; IT).
- Integrates “best of class” resources from all areas of service support and delivery into a proprietary leveraged business model optimizing cost savings, service delivery and “value-add”
- Provides robust parts sourcing resources
- Provides flexibility to add/remove equipment at any time
- Consolidates management reports to better evaluate equipment and vendor performance

### Program Highlights:

- Client advocate business model featuring vendor neutral solutions that are custom configured by integrating strengths of current in-house resources with industry Best Practices™
- Savings typically yielding 15-40% vs. traditional service programs
- Transfer risk of unplanned and out-of- scope service expenses
- Budgeting controls and tools

### Equipment Categories Include:

- Communication Equipment
- Facility Equipment
- Computer Equipment
- Financial Equipment
- Diagnostic Equipment
- IT Equipment
- Document Processing & Forms Handling Equipment
- Production & Processing Equipment
- Security Equipment
- General Office Equipment

### For Further Information Please Contact



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