

HOSPITAL SOLUTIONS

MDR™ offers a comprehensive array of spend management and revenue Best Practices™ & Business Advisory Services (PRN™) creating solutions that support Hospitals, Healthcare Systems and other Healthcare Organizations in optimizing financial and operational performance. By focusing on the needs of our clients, Best Practices™ are skillfully used by our team of experts to deliver measurable, meaningful, and sustainable results.

SPEND MANAGEMENT & SUPPLY CHAIN EXCELLENCE	Equipment Maintenance <i>(Savings- 15-40%+)</i>	Energy Cost Savings <i>(Savings- 8-12%)</i>	Telecommunication Management <i>(Savings- 20-25%)</i>	Waste Management <i>(Savings- 20-30%)</i>	Ancillary & Support Services <i>(Savings—7-25%)</i>	Inventory Count Management <i>(Savings- at least 17%)</i>
	Client advocate business model featuring vendor neutral solutions that are custom configured by integrating strengths of current “in-house” bio-medical and other support resources with industry Best Practices™.	Provides cloud-based software driving real-time operational improvement and strategic planning based on predictive analytics. Gives hour by hour recommendations and reports real-time cost savings on a single dashboard.	Resources include telecommunication procurement, financial audits, overpayment recovery, and telecommunication & broadband funding.	Resources include consultative and advisory services focused on streamlining and optimizing saving in the areas of solid waste, shredding, recycling, and regulated medical waste.	Includes hands-on operational expertise and a broad range of consultative and advisory services focused on the area of support services.	Provides iPad inventory count application that feeds inventory counts to a cloud-based portal where healthcare supply chain and materials management teams can view results in real-time using built-in reports & dashboards.
SPEND MANAGEMENT & SUPPLY CHAIN EXCELLENCE	Enterprise Resource Platform <i>(Supply Chain Management)</i>	Electronic Data Interchange (EDI) <i>(No cost to provider organization)</i>	e-Payables <i>(Pays industry high rebate on spend)</i>	Vendor Management <i>(Maximizes value of Buyer/Supplier Relationships)</i>	Supply Spend Solutions <i>(Portfolio of Cost Savings Solutions)</i>	Parcel Shipping Cost Optimization <i>(Savings—Ave. 22%)</i>
	Provides real-time integrated & streamlined purchasing, inventory control & A/P processes. Facilitates business intelligence & analytics objectives through customizable engine and data-extraction capabilities.	Includes cost effective easy-to-use EDI solutions that allow Healthcare organizations to participate in e-commerce with no software purchase or installation.	Automates the A/P process from payment to reconciliation by enabling organizations to pay expenses with a Single-Use Virtual MasterCard. P-Card and Fleet card options available.	Services include Recovery Audit, Contract Compliance, Data Transformation, Spend Analysis, Vendor Master Maintenance and Data Verification.	Provides access to nationally & regionally aggregated contracts in all areas of spend that are leveraged to optimize cost savings. Includes but not limited to food, pharmacy, office supplies & more.	Performs analysis of small parcel shipping activity and determines savings opportunities through an extensive rate analysis.

LABOR & BENEFITS	Labor Management & Productivity <i>(Savings—4-8%; At least 10:1 ROI)</i>	Compensation Integrity & Benefits <i>(Savings—at least 25%)</i>
	Features a dynamic labor & productivity management system that provides performance improvements and cost savings. Highlights: 1-Peer benchmarking; 2-Management education; 3-Implementation support; 4-Ongoing monitoring and education; 5-Productivity and budget alignment.	Specializes in the design and management of life & disability insurance and absence management programs. Provides access to special risk pool for disability & life providing economies of scale for over 300,000 employees. Resources include HR consulting & support and integrity audits.

REVENUE CYCLE	Revenue Cycle Management & Technologies
	Provides a comprehensive array of proprietary technologies and processes optimizing entire revenue cycle. Features automated outsourcing of coding, billing and collection processes; ICD-10 expertise; patient payment management; cash acceleration and accounts receivable financing; aged insurance/bad debt solutions; RAC Audits; interim staffing (all levels) and more.

QUALITY MANAGEMENT	Provides implementation support, leadership development, & training to help organizations achieve optimal results in patient experience. Includes HCAHPS & CAHPS and Patient Engagement Solutions.
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PHYSICIAN ECONOMICS	Provides comprehensive array of proprietary analytical processes and advisory services focused on improving physician economics. Includes PCMH Advisory Services, Clinical Risk Management & Physician Leadership Solutions.
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HEALTHCARE IT	Provides HIT Advisory & Implementation Solutions. Includes Readmission & Transition Care Management; Transcription/Speech Recognition; Long-Term Care HIT; Systems Integration Platform; and ICD-10 Implementation.
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BUSINESS ADVISORY	Service Line Development & Support	Financial Resources & Strategies	Business Advisory Services (PRN™)
	Includes Hospital Based Interventional Pain Program, Addiction Detoxification Program, Heartburn Treatment Centers, Wound Care, Cancer Centers, ASCs/ Surgical Hospitals, Cath Labs, Imaging, Rehab Hospitals, etc.	Includes Capital Asset Financing, Asset Monetization Solutions, and Tax & Business Incentives.	Includes Interim & Virtual C-Suite Support including CEO, COO, CMO, CIO Executive Support Strategies, Peri-Operative Advisory, Supply Chain & other advisory services.

For Further Information
Please Contact MDR™



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