

# Company Overview

Best Practices™ & Business Advisory Services (PRN™)

## "7 Pillars of Service"

### FINANCIAL OPTIMIZATION AND OPERATIONAL EXCELLENCE

#### ➤ PILLAR ONE: SPEND MANAGEMENT & SUPPLY CHAIN EXCELLENCE

- ▶ Procurement to Payment (e-Procurement, EDI, & e-Payables)
- ▶ Vendor Management
- ▶ Inventory Management & Count Solutions
- ▶ Supply Spend Solutions
- ▶ Data Cleansing & Contract Management
- ▶ Peri-Operative Assessment & Service Optimization
- ▶ Enterprise Resource Platform (Supply Chain Management)
- ▶ Warehouse & Asset Management
- ▶ Equipment Maintenance Management
- ▶ Energy Cost Savings
- ▶ Telecommunication Solutions
- ▶ Ancillary & Support Services Management
- ▶ Parcel Shipping Cost Optimization
- ▶ Spend Management — Value Analysis
- ▶ Waste Management
- ▶ Transcription Solutions

#### ➤ PILLAR TWO: LABOR MANAGEMENT & BENEFITS

- ▶ Customized Peer Group Benchmarking
- ▶ Compensation Integrity Solutions
- ▶ Leveraged Aggregated Benefits Program
- ▶ Absence Management



#### ➤ PILLAR THREE: REVENUE CYCLE MANAGEMENT

##### (FIRST Steps™ - Fully Integrated Revenue Services & Technologies)

- ▶ Aged Insurance Follow Up
- ▶ Cash Acceleration
- ▶ Charge Capture Review
- ▶ Clinical Documentation
- ▶ Coding / Code Pairing / ICD-10 Support
- ▶ Interim CFO & Project Staffing
- ▶ Outsourcing / Insourcing Solutions
- ▶ Out-of-State Medicaid
- ▶ Patient Access
- ▶ Patient / Provider AR Financing
- ▶ Payment Review Audits
- ▶ Receivables Management
- ▶ Pharmacy Reimbursement Eligibility
- ▶ RAC Audits
- ▶ Revenue Cycle Advisory Services
- ▶ Secondary Insurance Billing
- ▶ Small Claim Balance Recovery
- ▶ Transfer DRG's & Patient Search

#### ➤ PILLAR FOUR: QUALITY MANAGEMENT

- ▶ Safety & Quality Assessments
- ▶ Infection Control Education
- ▶ Continuous Improvement Principles
- ▶ Stabilization of Core Pathways
- ▶ Patient Engagement Solutions
- ▶ Quality Patient Experience Program

#### ➤ PILLAR FIVE: PHYSICIAN ECONOMICS & SERVICE IMPROVEMENT

- ▶ Practice Management
- ▶ Physician Economics & Data River
- ▶ Office Based Pharmacy
- ▶ Practice Assessments
- ▶ Recruitment
- ▶ Clinical Risk Management
- ▶ Physician Leadership Development & Coaching
- ▶ New Practice Planning & Compensation Strategies
- ▶ PCMH & PCSP Advisory Services

#### ➤ PILLAR SIX: HEALTHCARE INFORMATION MANAGEMENT & TECHNOLOGIES

- ▶ HIT Advisory/Implementation/Support
- ▶ Population Health Management
- ▶ Readmission & Transition Care Management
- ▶ Adaptive Technology for Seniors
- ▶ Integration Platform

#### ➤ PILLAR SEVEN: BUSINESS ADVISORY SERVICES—PEER RESOURCES NETWORK (PRN™)

- ▶ Comprehensive Business Advisory Services
- ▶ Interim & Virtual C-Suite Support
- ▶ Executive & Board Coaching
- ▶ Mergers / Acquisitions & Development
- ▶ Service Line Development/Strategies
- ▶ Tax Credits & Business Incentives

For Further Information  
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