MUNICIPALITY, COUNTY & STATE GOVERNMENT

Financial and Operational Performance Optimization

MDR[™] offers a comprehensive array of spend management and supply chain Best Practices[™] creating solutions that support Municipality, County & State Government entities in optimizing financial and operational performance. By focusing on the needs of our clients, Best Practices[™] are skillfully used by our team of experts to deliver measurable, meaningful, and sustainable results.



SPEND MANAGEMENT & SUPPLY CHAIN TRANSFORMATION

- **E-PROCUREMENT:** Facilitates spending smarter and spending less through innovative, easy to use, rapidly deployed and cost effective cloud based e-Procurement solution. Historical cost savings is 6-8% and a 10:1 ROI.
- **ELECTRONIC DATA INTERCHANGE (EDI):** Includes cost effective easy to use EDI solutions that allow Organizations to participate in e-commerce with no software purchase or installation.
- **E-PAYABLES:** Automates the accounts payable process from payment to reconciliation by enabling organizations to pay expenses with a Single-Use Virtual MasterCard. With a cost free network installation, the customized e-Payable solution generates the industry's highest cash return on total monthly spend.
- > SUPPLY CHAIN RISK MANAGEMENT: Includes web based Vendor Management Platform, Vendor Master File Clean-Up, Card Management, AP Recovery Audit, and Product Recall Management. Provides immediate ROI; requires no up front capital.
- ➤ EQUIPMENT MAINTENANCE SOLUTIONS: Client advocate business model featuring vendor neutral solutions that are custom configured by integrating strengths of current "in-house" support resources with industry Best PracticesTM. Our team will execute and support a truly custom designed solution that has historically delivered a realized savings between 15-40%.
- **ENERGY MANAGEMENT SOLUTIONS:** Provides audit recovery, "consumption side" facility benchmarking and identification of operational inefficiencies utilizing web-based software. Historical cost savings is 8-12%.
- ➤ **TELECOMMUNICATION SOLUTIONS:** Resources include telecommunication procurement, financial audits, and overpayment recovery. Historical cost savings is 20-25%.
- ➤ LEVERAGED AGGREGATED BENEFITS: Specializes in the design and management of life & disability insurance and absence management programs. Provides access to special risk pool for disability and life providing economies of scale for over 300,000 employees. Resources include HR consulting and support. Historically provides clients with a benefit cost reduction of at least 15%.

