

RURAL & COMMUNITY HOSPITAL SOLUTIONS

MDR's™ team of nationally recognized healthcare business advisors understands the unique challenges confronting rural and community hospitals, including Critical Access Hospitals. **MDR™** offers a comprehensive array of revenue and spend management Best Practices™ and Business Advisory Services (PRN™) creating solutions that support Organizations in optimizing financial and operational performance. By focusing on the needs of our clients, Best Practices™ are skillfully used by our team of experts to deliver measurable, meaningful, and sustainable results.



SPEND MANAGEMENT & SUPPLY CHAIN EXCELLENCE	Equipment Maintenance <i>(Savings—15-40%)</i> Client advocate business model featuring vendor neutral solutions that are custom configured by integrating strengths of current resources with industry Best Practices™.	Telecommunication Management <i>(Savings—20-25%)</i> Resources include telecommunication procurement, financial audits, overpayment recovery, and telecommunication & broadband funding.	Ancillary & Support Services <i>(Savings—7-25%)</i> Includes hands-on operational expertise and a broad range of consultative and advisory services focused on laundry/linen; food & nutrition; lab/pharm; environmental; facilities management/engineering.	Supply Spend Solutions <i>(Portfolio of cost savings solutions)</i> Provides access to nationally & regionally aggregated contracts in all areas of spend that are leveraged to optimize cost savings. Includes but not limited to food, pharmacy, office supplies & more.	
	Enterprise Resource Platform <i>(Supply Chain Management)</i> Provides real-time integrated & streamlined purchasing, inventory control & A/P processes. Facilitates business intelligence & analytics objectives through customizable engine and data-extraction.	Electronic Data Interchange (EDI) <i>(No cost to provider organization)</i> Includes cost effective easy-to-use EDI solutions that allow Healthcare organizations to participate in e-commerce with no software purchase or installation.	e-Payables <i>(Pays industry high rebate on spend)</i> Automates the A/P process from payment to reconciliation by enabling organizations to pay expenses with a Single-Use Virtual MasterCard. P-Card and Fleet card options available.	Transcription / Speech Recognition Cost effective alternative to in-house transcription provided by a team of qualified professionals. Program's platform for services is 100% U.S. based.	
LABOR & BENEFITS	Labor Management & Productivity <i>(Savings—4-8%; At least 10:1 ROI)</i> Features a customizable labor & productivity management system that provides performance improvements and cost savings. Highlights: Peer benchmarking; Management education; Implementation support; Ongoing monitoring and education; Productivity and budget alignment.		Compensation Integrity & Benefits <i>(Savings—at least 15%)</i> Specializes in the design and management of life & disability insurance and absence management programs. Provides access to special risk pool for disability and life providing economies of scale for over 300,000 employees. Resources include HR consulting & support and integrity audits.		
	Revenue Cycle Management & Technologies Provides revenue optimization through proprietary analytical processes, technologies and services which include: Revenue Cycle Assessments & Advisory Services; Centralized Business Office (“Outsourcing”); Patient Access; Self Pay/Early Out Collections; Cash Acceleration; Patient Payment Management; Clinical Documentation Improvement; DRG Transfers; Pharmacy Reimbursement Eligibility; Payer Search; Bad Debt Collections; Secondary Insurance Billing; Aged Insurance Follow Up; Interim Staffing; “Virtual CFO”; RAC Consultation/Review/Appeals; ICD-10 Assessment & Training; Remote/Backlog Coding; Proprietary Client Clinic Billing System which optimizes Coding, Billing, Collections, Cash Posting & Denial Management.				
QUALITY MANAGEMENT	Provides implementation support, leadership development, & training to help organizations achieve optimal results in patient experience. Includes HCAHPS & CAHPS Services and Patient Engagement Solutions.	PHYSICIAN ECONOMICS	Provides comprehensive array of proprietary analytical processes and advisory services focused on improving physician economics. Includes PCMH Advisory Services, Clinical Risk Management & Physician Leadership Solutions.	HEALTHCARE IT	Provides comprehensive Health Information Management & Technology support services including system selection & implementation; Staffing; Interim/Virtual CIO; and Disparate System Integration Platform.
BUSINESS ADVISORY	Hospital Service Line Development Includes Hospital Based Interventional Pain Program; Addiction Detoxification Program; ASC Management Development & Physician Partnership Strategies; Heartburn Treatment Centers; Wound Management.	Financial Resources & Strategies Includes Capital Asset Financing, Asset Monetization Solutions, and Tax & Business Incentives.		Business Advisory Services (PRN™) Includes Interim & Virtual C-Suite Support including CEO, COO, CMO, CIO Executive Support Strategies, Peri-Operative Assessment & Service Optimization, and other advisory services.	

For Further Information
Please Contact **MDR™**



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