

SPEND MANAGEMENT & SUPPLY CHAIN TRANSFORMATION

"BEST PRACTICE" EXPENSE REDUCTION SOLUTIONS

Considering that "non-labor" (supply chain) spend constitutes 30 to 40 percent of all healthcare expenditures, hospitals and other healthcare organizations must continuously seek innovative spend management/supply chain strategies and solutions to effectively steward improvement efforts that drive optimal cost savings and value. Combining innovative process redesign with technical innovation, **MDR™** provides a robust portfolio of "best practice" solutions that deliver financial and operational performance optimization.

- **Equipment Maintenance Solutions:** Vendor neutral solutions are custom configured by a team of seasoned industry experts. By skillfully integrating the strengths of current "in-house" bio-medical and other support resources with industry "best practice" resources including independent service organizations ("ISO's"); risk transfer models; original equipment manufacturers ("OEM's"); and robust parts sourcing, optimization of both operational efficiency and expense reduction is achieved—and sustained. Our team will execute and support a truly custom designed solution that has historically delivered a realized savings between 10% to 20%.
- **Managed Print Solutions:** Provides comprehensive, vendor independent, managed print solutions by customizing sustainable print management methodologies and executing best business practices to capture savings in hospital copy, print, fax and scan categories. Historically reduces print management costs by 15% to 30%.
- **Energy Management Solutions:** Provides a comprehensive approach to energy management lead by team of seasoned industry experts focused on "consumption side" facility benchmarking and identification of operational inefficiencies utilizing proprietary web based software (Typical range of savings 8% -12%). Complementary "supply side" resources include energy procurement, financial audits, overpayment recovery. Financial resources are also available to improve core energy assets (boilers/chillers/HVAC/co-generation/other).
- **Telecommunication Solutions:** Resources include a team of seasoned industry experts focused on telecommunication procurement, financial audits, and overpayment recovery.
- **Waste Management:** Resources include advisory services focused on streamlining the areas of solid waste, shredding, recycling, and regulated medical waste. Historical range of realized savings between 20% to 30% of current program expenditures.
- **Transcription Accountability Management:** Provides a powerful dictation/transcription workflow application that includes a broad spectrum of capabilities for managing in-house, out-sourced and speech recognition programs while reducing costs and improving patient care quality. Historically reduces transcription costs by at least 17%.
- **Support Services Management:** Solutions include "hands-on" operational expertise and a broad range of advisory services provided by a team of experienced healthcare professionals focused on the area of support services. Historical range of realized savings between 7% to 24% of current service departments' expenditures.
- **Supply Chain Informatics:** Solutions include advanced "best practice" web-based contract management and spend analytic informatics for supply chain. Historical range of realized savings between 2% to 7% of current medical/surgical supply expenditures. At least 4:1 ROI.
- **E-Commerce & Data Validation:** Solutions include cost effective easy-to-use Electronic Data Interchange ("EDI") solutions that allow Healthcare organizations to participate in E-Commerce with no software purchase or installation.
- **Electronic Payable Solution:** Automates the accounts payable process from payment to reconciliation by enabling organizations to pay expenses with a Single-Use Virtual MasterCard. With a cost free network installation, the customized electronic payable solution generates the industry's highest cash return on total monthly spend.
- **Disbursements Audit & Recovery:** Program uses advanced analytics to inspect the steps in all Healthcare financial business transactions to identify disbursement errors. Historically decreases cash disbursements by 2%.
- **Supply Chain Integration / Custom Supply Model Development:** Solutions include "best practice" self distribution and other advanced logistics strategies and resources driven by a seasoned team of industry experts. Solution facilitates operations integration and optimization of support services and related expense management.



For Further Information
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