

STRATEGIC PARTNERING BUSINESS DEVELOPMENT

Business Mergers/Acquisitions & Development

Understanding the culture, dynamics and strategies of Healthcare Organizations, **MDR's™** experienced team provides insight and assistance to its customers to facilitate successful business partnerships. With a myriad of factors to consider, **MDR™** assists its customers in understanding the strategic, financial and operational implications of the partnering and development decision. Through the alignment of objectives and interests, successful partnerships are developed.

Areas of Focus:

- Ambulatory Surgery Centers ("ASCs")
- Imaging Centers
- Specialty Hospitals (all types)
- Acute Care Hospitals
- Psychiatric Hospitals
- Long Term Acute Care Hospitals ("LTAC")
- Cancer Centers
- Rehabilitation Hospitals



Strategic Alliances & Partnerships

- Hospitals/Physicians
- Corporate Partners
- Strategic & Financial Joint Ventures

Management Services

- Business Office
- Operational Support

Financing & Funding Resources

Through **MDR's™** affiliation with several prominent financing organizations/groups, customers are provided access to various forms of recourse and non-recourse debt financing; bond financing as well as access to various forms of equity capital for new and existing projects and other acceptable ventures (both in healthcare as well as outside the healthcare system).

Through a wide array of funding services, **MDR™** can offer several options to customers needing a source of capital. Through a unique relationship with private funding sources, **MDR™** offers a unique "capital liberation" program for new development as well as converting fixed assets (land and buildings) into "cash assets" for existing facilities.

For More Information
Please Contact



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